# March 2021 Marketing





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### Apache's Strategy



- Prioritizing returns over production growth
- Positioning the balance sheet and portfolio for increasing cash returns to investors
- ESG leadership through focused approach, continuous improvement & key stakeholder engagement



- Balanced commodity profile and geographic pricing points diversify risk
- Directing a significant percentage of capital budget to longer-term, large scale opportunities in Suriname
- Reinitiating measured level of activity in the U.S.



- Aggressively managing cost structure
- Moderating capital investment during periods of low commodity prices
- Retaining cash to reduce debt



### 2021 Plan Commentary



- Established upstream capital budget of \$1.1 billion
  - 35% U.S. / 45% International
  - 20% Exploration (Suriname)
- Based on a WTI oil price of \$45 per barrel and Henry Hub gas price of ~\$3.00
- Capital program more than fully funded by internally generated cash flow
- Retain free cash flow for debt reduction



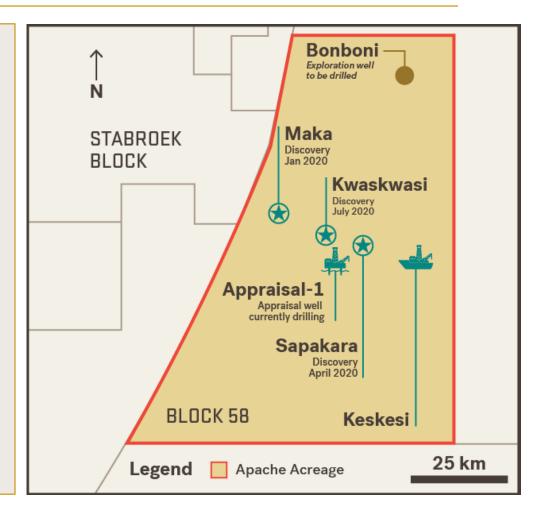
- 2 rig appraisal & exploration program in Suriname
- 5 rig program in Egypt
- 1 floating rig / 1 platform crew in the North Sea
- Permian DUC completion program
- Added 1 Permian rig in February; expecting 2nd rig mid-year
- Targeted testing in East Texas Austin Chalk play



### **Block 58 Offshore Suriname**

- Announced fourth discovery at Keskesi East-1 in January

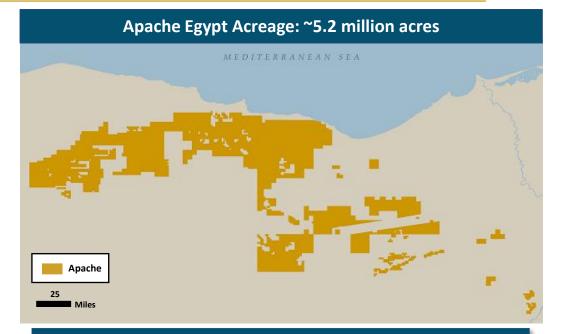
   Currently drilling to deeper Neocomian-aged targets
- 2021 Exploration Program moving towards northern portion of block, next prospect: Bonboni
- Appraisal Program with TOTAL targeting FID by year-end and first oil by 2025
  - First well to appraise aspects of both Kwaskwasi and Sapakara discoveries
  - Spud in early February using the Maersk Developer
- Maersk Valiant set to arrive in next few months



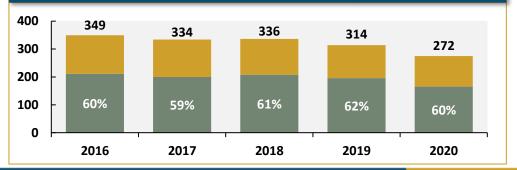


## Egypt: Laying Foundation for Oil-Focused Initiatives

- Country's largest oil producer and acreage holder
- Years of inventory through new concessions and seismic shoot
  - Recent drilling success rates & oil discovery at Tayim-North underscore benefits of data from seismic shoot
- Drilling operations high-graded, 5 rig program in 2021
   Gross production decline rate expected to moderate in 2021



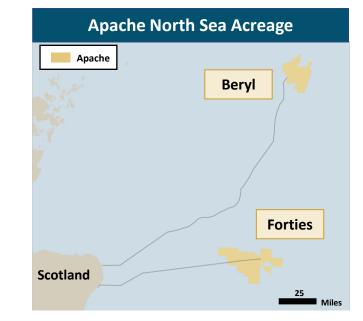
GROSS PRODUCTION MBOE/D (Liquids %)

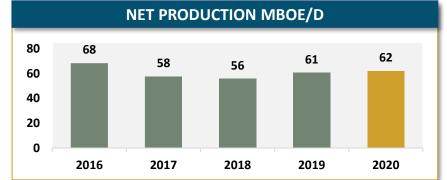




### North Sea: High Margins, Cash Flow Generator

- Focused on sustaining cash flow generation capacity
- Plan to maintain 1 floating rig & 1 platform crew in 2021
  - Extensive maintenance turnarounds planned for 2Q/3Q 2021
  - Activity set can sustain production in 55 60 Mboe/d range for several years
- Recent Losgann oil discovery part of a longer-term Tertiary development opportunity that leverages existing infrastructure at Beryl

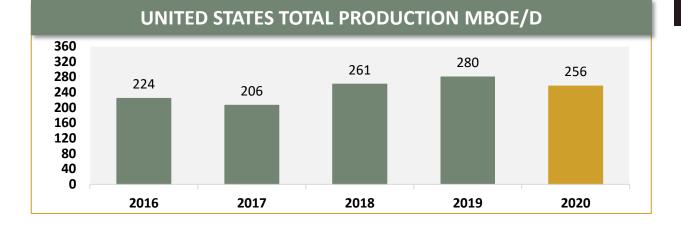


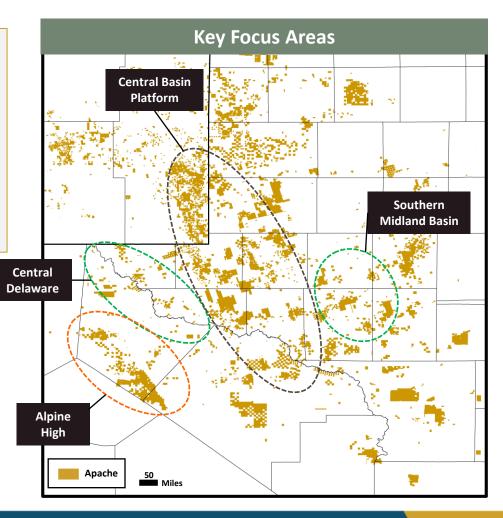




### **United States**

- Resuming drilling/completion activity in 2021 to stabilize long-term oil production at 4Q20 levels
  - Initiated DUC completion program in November 2020 with 2 frac crews
  - Added 1<sup>st</sup> rig in February and 2<sup>nd</sup> rig expected by mid-year; drilling focused in Southern Midland Basin
  - Drilling development wells in Austin Chalk oil play to hold acreage & preserve optionality for the future





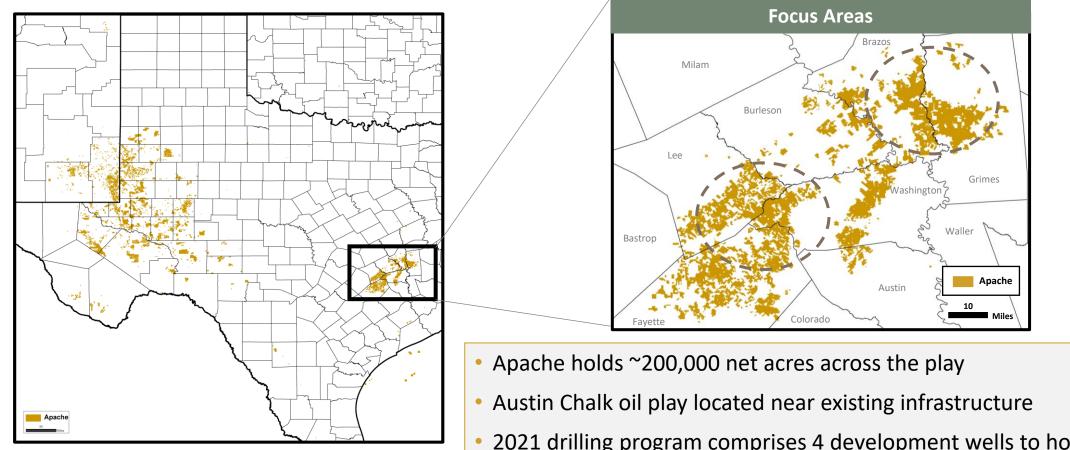


# Appendix





### Austin Chalk / Eagle Ford Acreage



 2021 drilling program comprises 4 development wells to hold acreage & preserve future value



### 1Q21 Guidance

	New	Pro	duction
Production (Mboe/d)		U.S. prod	
United States	~204	largely attrib	
International (Adjusted)	120	& comp	netion
Total Adjusted Production	324	Internationa	l adjus
United States Oil (Mbo/d)	~64	from 4Q2 higher prices	0 attril
Upstream Capital Investment (\$ in millions) <sup>(1)</sup>	\$300	mechanism	and op the N
Upstream Lease Operating Expense (\$ in millions)	\$285		
DD&A (\$ in millions)	\$375		
General & Administrative Expenses (\$ in millions)	\$75		
North Sea Current Tax Expense (\$ in millions)	\$40		



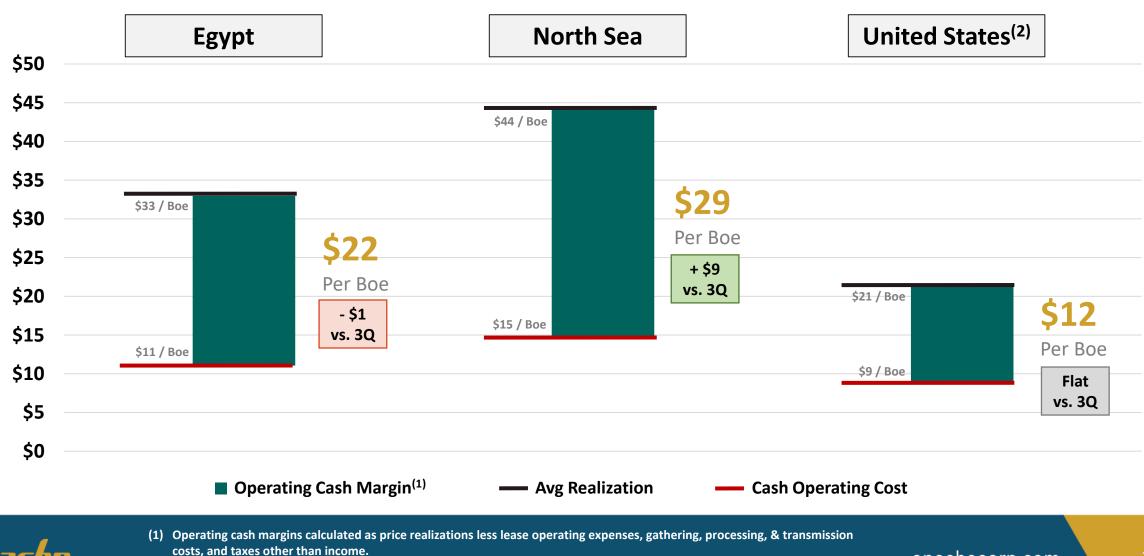
### 2021 Guidance

	New
Production (Mboe/d)	
United States	220 – 225
International	170 – 175
Reported Production	390 - 400
Less: Egypt Tax Barrels	17
Less: Egypt Noncontrolling Interest	33
Total Adjusted Production	340 – 350
United States Oil (Mbo/d)	74
Upstream Capital Investment (\$ in millions) <sup>(1)</sup>	\$1,100
Capital Mix %: United States / International / Exploration	35% / 45% / 20%
Upstream Lease Operating Expense (\$ in millions)	\$1,200
DD&A (\$ in millions)	\$1,525
General & Administrative Expenses (\$ in millions)	\$315
North Sea Current Tax Expense (\$ in millions)	\$150

(1) Refer to glossary of referenced terms for definition of Upstream Capital Investment.



## 4Q 2020 Operating Cash Margins

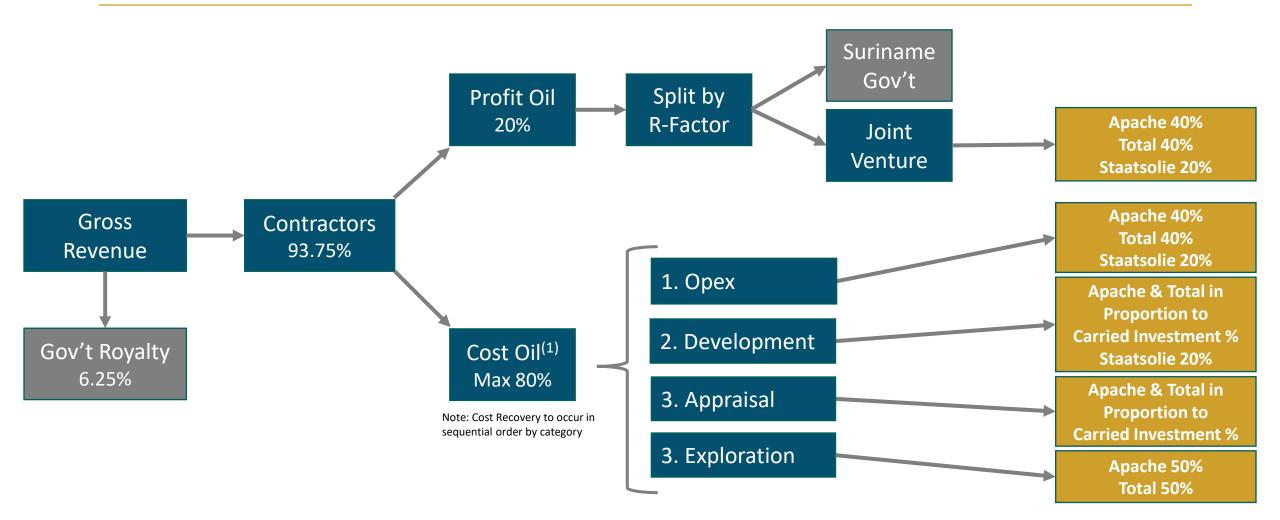


(2) Excludes Altus.

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### Apache / Total Suriname Joint Venture

Summary Terms and Production Sharing Contract Mechanics





# Summary of Terms

### Suriname PSC

- Cost oil recovery ceiling of 80% after royalty payment
- Unrecovered cost oil balances carried forward until fully recovered on a project-by-project basis
- Staatsolie has participation rights of up to 20% at development plan approval
- Suriname corporate tax rate of 36% and NOLs carry forward
  - Taxable Income = (Cost Oil + Profit Oil + Other Income if any) (Opex + Exploration/Appriasal Capex + Depreciation of Development Capital + Non-Recoverable Costs)
- Profit oil subject to following R-Factor calculation:

	<b>R-Factor</b>	Gov't %	Contractor %
	0 - 1.25	20	80
<u> Cum. Rev. – Cum. Roy. – Cum. Tax)</u>	1.25 - 1.50	25	75
Cumulative Costs	1.50 - 1.75	30	70
	1.75 - 2.00	40	60
	2.00 - 3.00	50	50
	3.00+	70	30

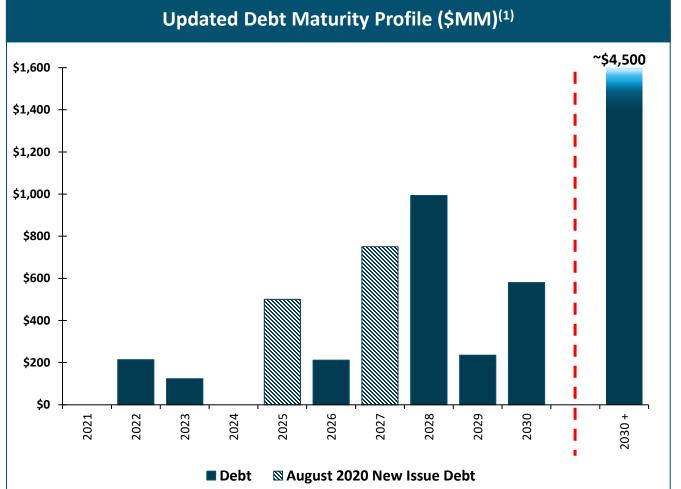
### Apache / Total JV

- Parties have the right to alternate proposals of exploration wells up to 8 wells per year
- Either party may non-consent any exploration, appraisal or development. Once out, there is no back-in option
- If parties do not agree on location of exploration wells, Total and Apache will alternate selections
- Total pays disproportionate percentage of Appraisal / Development costs (see below table)
  - Total recovers carry through cost oil mechanism at the same disproportionate percentage
- Apache receives royalty on first 1.5B bbls of gross production
   Paid quarterly based on average Brent price
- Total makes \$75 million cash payment to Apache on first oil production

Appraisal /	<sup>'</sup> Developme	nt Spend <sup>(1)</sup>		Roy	alty
Spend (\$)	Total %	Apache %		Brent	Royalty / bbl
0 – 10B	87.5%	12.5%	-	≤ \$65	\$0.25
>10B - 15B	75.0%	25.0%		> \$65 ≤ \$80	\$0.375
>15B	62.5%	37.5%		> \$80	\$0.5



### **Balance Sheet Progress in 2020**



- Repurchased debt in 2020 at favorable pricing
- Issued \$1.25BN of 5- and 7-year notes at sub 5% coupons in 3Q20
- Use of debt financing proceeds<sup>(2)</sup>:
  - ~\$638MM cash tender for notes in 3Q20
  - ~\$420MM open market debt repurchases in 2Q-4Q20 at a 29% average discount to par (\$588MM par value)
  - ~\$183MM of notes called in 4Q20, eliminating '21 maturities
- Ended 2020 with \$238MM cash<sup>(3)</sup> and only \$150MM borrowed on APA credit facility

#### Net Debt<sup>(3)</sup> Held Relatively Flat With YE 2019



- Amount outstanding is as of 12/31/2020, excludes Altus, borrowings on \$4BN revolving credit facility, finance lease obligations, and is before unamortized discount and debt issuance costs.
   Excludes cach paid for accrued interest and broker fors
- (2) Excludes cash paid for accrued interest and broker fees.
- (3) Excludes Altus.

## Commodity Hedging Program

Open Commodity Derivative Positions As of February 23, 2020									
Production Period	Weighted Avg Price \$ / Unit								
Natural Gas Basis Hedges									
April 2021 – December 2021	Basis Swap	IF Waha / IF HSC	MMBtu	136,655	(\$0.36)				
January 2022 – December 2022	Basis Swap	IF Waha / IF HSC	MMBtu	120,000	(\$0.37)				



## **Credit Facility Profile**

\$4 Billion Revolving Credit Facility						
Facility Type	Senior Unsecured					
Maturity	March 2024					
Borrowing Capacity	Up to \$4 billion					
Letter of Credit Sublimit	Up to \$3 billion (\$2BN committed)					
Financial Covenant <sup>(1)</sup>	Adj Debt/Cap < 60%					
Accordion Option	\$1 billion					
Extension Options Remaining	<b>1-year option</b> (Apache's option)					

- Apache's \$4 BN committed credit facility for general corporate purposes, matures March 2024
  - Unsecured facility held by 18 banks, 17 of which are 'A' rated or higher
  - No ratings triggers<sup>(2)</sup> or collateral requirements
  - Not subject to borrowing base redetermination
- Altus (Altus Midstream LP) has an \$800 MM committed credit facility for general corporate purposes, matures November 2023
  - Unsecured and not guaranteed by Apache



Adjusted debt-to-capital ratio is calculated per the terms of the credit facility and excludes effects of non-cash write-downs, impairments, and related charges occurring after June 30, 2015. At 12/31/20, this ratio was 32%.
 No drawdown restrictions or prepayment obligations in the event of a decline in credit ratings.

## **Upstream Capital Investment**

40 \$	359
64	307
46	189
39	133_
189 \$	988_
	46 39

For a reconciliation of Cost Incurred to Upstream Capital Investment please refer to the Non-GAAP Reconciliations.



### **Egypt: Production Detail**

		3Q 2020								4Q 2020						
			quids ols/d)	Ga (Mcf		Boe/	d	Liquids (Bbls/d)		Gas (Mcf/d)	Bo	oe/d				
Gross Production		16	1,116	649,5	566	269,37	77	142,366		617,465	24	5,277				
<b>Reported Production</b>		79	9,804	286,7	744	127,59	95	69,932		275,662		115,876				
% Gross		5	50%		44% 47%			49%		45%	4	7%				
Less: Tax Barrels		9	,896	23,2	45	13,771		7,508		18,874	10	),654				
Net Production Excluding Tax Ba	arrels	69	9,908	263,5	500	113,825		62,424		256,788 105,2		256,788		256,788		5,222
% Gross		4	13%	419	%	42%		44%		42%		3%				
Less: Noncontrolling Interest		23	8,303	87,8	33	37,94	2	20,808		85,596 35,0		6,074				
Adjusted Production		46	5,605	175,6	667	75,88	3	41,616	171,192		70	),148				
% Gross		2	29%	279	%	28% 29%			28%		9%					
		20	18			2(	019	20			2020					
MBOE/D	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q				
Gross Production	330	342	338	335	332	322	301	300	295	281	269	245				
Reported Production	154	154	153	136	145	131	131	126	117	127	128	116				
Adjusted Production	80	80	78	74	79	72	72	69	72	86	76	70				
Brent Oil Benchmark Pricing	\$67	\$75	\$76	\$69	\$64	\$68	\$62	\$62	\$50	\$33	\$43	\$45				



### **Glossary of Referenced Terms**

- Upstream Capital Investment: Includes exploration, development, gathering, processing, and transmission capital, capitalized overhead, and settled asset retirement obligations, and excludes capitalized interest, non-cash asset retirement additions and revisions, and Egypt noncontrolling interest, in each case associated with Apache's upstream business.
- Free Cash Flow: Excess cash flow from operations before working capital changes after upstream capital investment, distributions to noncontrolling interest and dividend payments. The impacts of ALTM are excluded from this definition, as development of the ALTM midstream assets is separately funded by ALTM.
- Cash Flow Neutrality: Free Cash Flow equal to zero.
- In addition to the terms above, a list of commonly used definitions and abbreviations can be found in Apache's Form 10-K for the year ended December 31, 2020.



### **Non – GAAP Reconciliation**

#### Net Debt

#### **Reconciliation of Debt to Net Debt**

Net debt, or outstanding debt obligations less cash and cash equivalents, is a non-GAAP financial measure. Management uses net debt as a measure of the Company's outstanding debt obligations that would not be readily satisfied by its cash and cash equivalents on hand. The Altus Midstream LP credit facility is unsecured and is not guaranteed by Apache or any of Apache's other subsidiaries.

			Decemb	er 31, 2020			)					
	Apache		А	ltus	А	pache	A	Apache		ltus	Apache Consolidated	
	Up	stream	Mids	Midstream Consolidated		solidated	Up	stream	Midstream			
Current debt	\$	2	\$	-	\$	2	\$	1	\$	10	\$	11
Long-term debt		8,146		624		8,770		8,159		396		8,555
Total debt		8,148		624		8,772		8,160		406		8,566
Cash and cash equivalents		238		24		262		241		6		247
Net debt	\$	7,910	\$	600	\$	8,510	\$	7,919	\$	400	\$	8,319

(\$ in millions)



### **Non – GAAP Reconciliation**

### **Upstream Capital Investment**

#### **Reconciliation of Costs Incurred to Upstream Capital Investment**

Management believes the presentation of upstream capital investments is useful for investors to assess Apache's expenditures related to our upstream capital activity. We define capital investments as costs incurred for oil and gas activities, adjusted to exclude asset retirement obligation revisions and liabilities incurred, capitalized interest, and certain exploration expenses, while including amounts paid during the period for abandonment and decommissioning expenditures. Upstream capital expenditures attributable to a one-third noncontrolling interest in Egypt are also excluded. Management believes this provides a more accurate reflection of Apache's cash expenditures related to upstream capital activity and is consistent with how we plan our capital budget.

	(\$ in millions)										
	For the Quarter Ended December 31,					For the Year Ended December 31,					
	2	2020		2019		2020		2019			
Costs incurred in oil and gas property:											
Acquisitions											
Proved	\$	-	\$	1	\$	7	\$	8			
Unproved		1		14		4		57			
Exploration and development		256		533		1,200		2,464			
Total Costs incurred in oil and gas property	\$	257	\$	548	\$	1,211	\$	2,529			
Reconciliation of Costs incurred to Upstream capital investment:											
Total Costs incurred in oil and gas property	\$	257	\$	548	\$	1,211	\$	2,529			
Asset retirement obligations settled vs. incurred - oil and gas property		(22)		110		(5)		153			
Capitalized interest		-		(8)		-		(32)			
Exploration seismic and administration costs		(14)		(16)		(63)		(129)			
Less noncontrolling interest - Egypt		(32)		(44)		(155)		(155)			
Total Upstream capital investment	\$	189	\$	590	\$	988	\$	2,366			

