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Subject Company: Callon Petroleum Company
Commission File No. 001-14039

The following investor presentation was posted on APA Corporation's investor website on February 26, 2024.



A Top-Tier Permian Operator

February 2024

APA
Corporation

Notice to Investors

This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements can be identified by words such as "anticipates," "intends," "plans," "seeks," "believes," "continues," "could," "estimates," "expects," "goals," "guidance," "may," "might," "outlook," "possibly," "potential," "projects," "prospects," "should," "will," "would," and similar references to future periods, but the absence of these words does not mean that a statement is not forward-looking. These statements include, but are not limited to, statements about future plans, expectations, and objectives for operations of APA and the expected benefits of the proposed acquisition of Callon. While forward-looking statements are based on assumptions and analyses made by us that we believe to be reasonable under the circumstances, whether actual results and developments will meet our expectations and predictions depend on a number of risks and uncertainties which could cause our actual results, performance, and financial condition to differ materially from our expectations, including the following: uncertainties as to whether the potential transaction will be consummated on the expected time period or at all, or if consummated, will achieve its anticipated benefits and projected synergies within the expected time period or at all; APA's ability to integrate Callon's operations in a successful manner and in the expected time period; the occurrence of any event, change, or other circumstance that could give rise to the termination of the transaction; risks that the anticipated tax treatment of the potential transaction is not obtained; unforeseen or unknown liabilities; customer, shareholder, regulatory, and other stakeholder approvals and support; unexpected future capital expenditures; potential litigation relating to the potential transaction that could be instituted against APA and Callon or their respective directors; the possibility that the transaction may be more expensive to complete than anticipated, including as a result of unexpected factors or events; the effect of the announcement, pendency, or completion of the potential transaction on the parties' business relationships and business generally; risks that the potential transaction disrupts current plans and operations of APA or Callon and their respective management teams and potential difficulties in Callon's ability to retain employees as a result of the transaction; negative effects of the announcement and the pendency or completion of the proposed acquisition on the market price of APA's or Callon's common stock and/or operating results; rating agency actions and APA's and Callon's ability to access short- and long-term debt markets on a timely and affordable basis; various events that could disrupt operations, including severe weather, such as droughts, floods, avalanches, and earthquakes, and cybersecurity attacks, as well as security threats and governmental response to them, and technological changes; labor disputes; changes in labor costs and labor difficulties; the effects of industry, market, economic, political, or regulatory conditions outside of APA's or Callon's control; and legislative, regulatory, and economic developments targeting public companies in the oil and gas industry. See "Risk Factors" in APA's Form 10-K for the year ended December 31, 2023 and in APA's definitive proxy statement/prospectus, dated February 16, 2024, relating to the transaction, for a discussion of risk factors that could affect the proposed transaction and our and Callon's businesses. Any forward-looking statement made in this news release speaks only as of the date on which it is made. Factors or events that could cause our actual results to differ may emerge from time to time, and it is not possible for us to predict all of them. APA and its subsidiaries undertake no obligation to publicly update any forward-looking statement, whether as a result of new information, future development or otherwise, except as may be required by law.

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Additional Information about the Merger and Where to Find It

In connection with the proposed acquisition of Callon Petroleum Company, APA has filed with the SEC a registration statement on Form S-4 that includes a joint proxy statement of APA and Callon and that also constitutes a prospectus of APA common stock. The registration statement was declared effective on February 15, 2024, and APA filed a prospectus on February 16, 2024, and Callon filed a definitive proxy statement on February 16, 2024. APA and Callon commenced mailing of the definitive joint proxy statement/prospectus to their respective shareholders on or about February 16, 2024. Each of APA and Callon may also file other relevant documents with the SEC regarding the proposed transaction. This document is not a substitute for the definitive joint proxy statement/prospectus or registration statement or any other document that APA or Callon may file with the SEC. INVESTORS AND SECURITY HOLDERS ARE URGED TO READ THE REGISTRATION STATEMENT, JOINT PROXY STATEMENT/PROSPECTUS, AND ANY OTHER RELEVANT DOCUMENTS THAT MAY BE FILED WITH THE SEC, AS WELL AS ANY AMENDMENTS OR SUPPLEMENTS TO THESE DOCUMENTS, CAREFULLY AND IN THEIR ENTIRETY IF AND WHEN THEY BECOME AVAILABLE, BECAUSE THEY CONTAIN OR WILL CONTAIN IMPORTANT INFORMATION ABOUT THE PROPOSED TRANSACTION. Investors and security holders will be able to obtain free copies of the registration statement and the definitive joint proxy statement/prospectus and other documents containing important information about APA, Callon, and the proposed transaction, once such documents are filed with the SEC through the website maintained by the SEC at <http://www.sec.gov>. Copies of the documents filed with the SEC by APA will be available free of charge on APA's website at <https://investor.apacorp.com>. Copies of the documents filed with the SEC by Callon will be available free of charge on Callon's website at <https://callon.com/investors>.

Participants in the Solicitation

APA, Callon, and certain of their respective directors, executive officers, and other members of management and employees may be deemed to be participants in the solicitation of proxies in respect of the proposed transaction. Information about the directors and executive officers of APA, including a description of their direct or indirect interests, by security holdings or otherwise, is set forth in (i) APA's proxy statement for its 2023 Annual Meeting of Shareholders, which was filed with the SEC on April 11, 2023 (and which is available at <https://www.sec.gov/ixviewer/ix.html?doc=/Archives/edgar/data/1841666/000119312523097278/d434054ddef14a.htm>), including under the headings "Corporate Governance", "Election of Directors (Proposal Nos. 1-10)", "Information about Our Executive Officers", "Executive and Director Compensation", "Securities Ownership and Principal Holders", (ii) APA's Annual Report on Form 10-K for the fiscal year ended December 31, 2023, which was filed with the SEC on February 22, 2024 (and which is available at <https://www.sec.gov/ixviewer/ix.html?doc=/Archives/edgar/data/0001841666/000178403124000003/apa-20231231.htm>), including under the headings "Item 10. Directors, Executive Officers and Corporate Governance", "Item 11. Executive Compensation", "Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters", "Item 13. Certain Relationships and Related Transactions and Director Independence", and (iii) to the extent holdings of APA's securities by its directors or executive officers have changed since the amounts set forth in APA's proxy statement for its 2023 Annual Meeting of Shareholders, such changes have been or will be reflected on Initial Statement of Beneficial Ownership of Securities on Form 3, Statement of Changes in Beneficial Ownership on Form 4, or Annual Statement of Changes in Beneficial Ownership on Form 5 filed with the SEC, which are available at EDGAR Search Results (https://www.sec.gov/cgi-bin/browse-edgar?action=getcompany&CIK=1841666&type=&dateb=&owner=only&count=40&search_text=). Information about the directors and executive officers of Callon, including a description of their direct or indirect interests, by security holdings or otherwise, is set forth in (i) Callon's definitive proxy statement for the proposed merger (available at <https://www.sec.gov/Archives/edgar/data/928022/000119312524038126/d694457ddefm14a.htm>), including under the headings "Board of Directors After Completion of the Merger" and "Interests of Callon's Directors and Executive Officers in the Merger" (including the documents incorporated by reference therein), (ii) Callon's proxy statement for its 2023 Annual Meeting of Shareholders, which was filed with the SEC on March 13, 2023 (and which is available at <https://www.sec.gov/ixviewer/ix.html?doc=/Archives/edgar/data/928022/000092802223000047/cpe-20230309.htm>), including under the headings "Proposal 1 - Election of Class II Directors", "Executive Officers", "Executive Compensation", "Beneficial Ownership of Securities", "Principal Shareholders and Management", "Certain Relationships and Related Party Transactions", (iii) Callon's Annual Report on Form 10-K for the fiscal year ended December 31, 2023, which was filed with the SEC on February 26, 2024 (and which is available at <https://www.sec.gov/ixviewer/ix.html?doc=/Archives/edgar/data/0000928022/000092802224000031/cpe-20231231.htm>), including under the headings "Item 10. Directors, Executive Officers and Corporate Governance", "Item 11. Executive Compensation", "Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters", "Item 13. Certain Relationships and Related Transactions and Director Independence"; and (iv) to the extent holdings of Callon's securities by its directors or executive officers have changed since the amounts set forth in Callon's definitive proxy statement for its 2023 Annual Meeting of Shareholders, such changes have been or will be reflected on Initial Statement of Beneficial Ownership of Securities on Form 3, Statement of Changes in Beneficial Ownership on Form 4, or Annual Statement of Changes in Beneficial Ownership on Form 5 filed with the SEC, which are available at EDGAR Search Results (https://www.sec.gov/cgi-bin/browse-edgar?action=getcompany&CIK=928022&type=&dateb=&owner=only&count=40&search_text=). Other information regarding the participants in the proxy solicitations and a description of their direct and indirect interests, by security holdings or otherwise, are contained in the definitive joint proxy statement/prospectus and will be contained in other relevant materials to be filed with the SEC regarding the proposed transaction when such materials become available. Investors should read these materials carefully before making any voting or investment decisions. You may obtain free copies of these documents from APA or Callon using the sources indicated above.

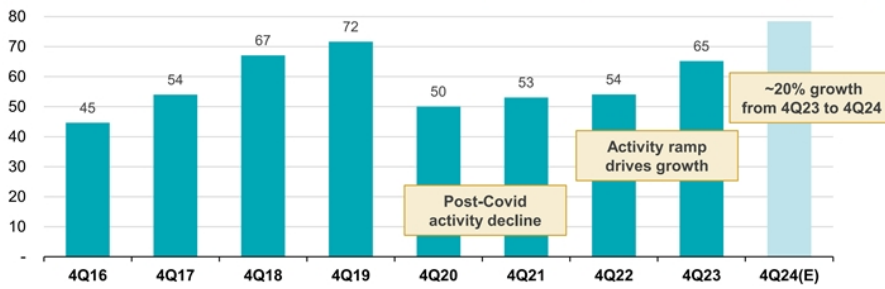
Summary

- Over the past three years, APA has delivered high returns and strong oil volume growth, achieving top-tier well results and best-in-class productivity improvements in both the Midland and Delaware Basins
- Performance driven by differential development planning / execution and substantial drilling efficiency gains
- APA developed a proprietary neural network to identify and simulate hundreds of development scenarios with a goal of optimizing NPV per section and per well capital efficiency
 - Eliminates inefficient and costly field testing and iteration from sub-optimal designs
 - Proven extremely successful in optimizing project economics while delivering top-tier productivity
- Callon transaction represents a strategic and accretive addition to APA's long-standing presence in the Permian Basin
- Recent Callon performance improvements have demonstrated that their acreage has more potential than previously perceived, and APA will apply their unconventional technical expertise and proprietary workflows to drive further significant improvement
- Additional overhead, cost of capital and operational synergies will further enhance corporate returns of the acquired Callon assets

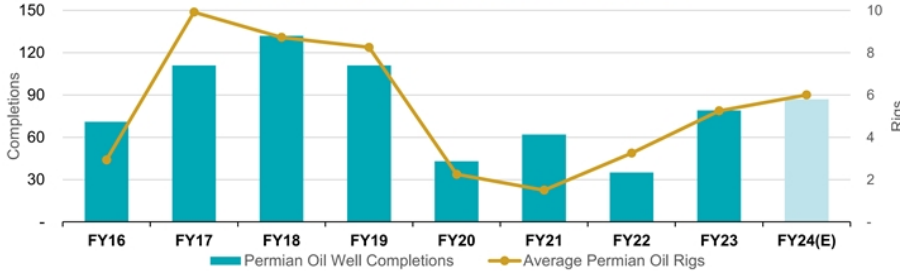
APA's Top-Tier Permian Performance

APA has Returned to Strong Permian Oil Growth

Midland / Delaware Oil Production, Mbo/d (APA Standalone)



Midland / Delaware Oil-Focused Activity



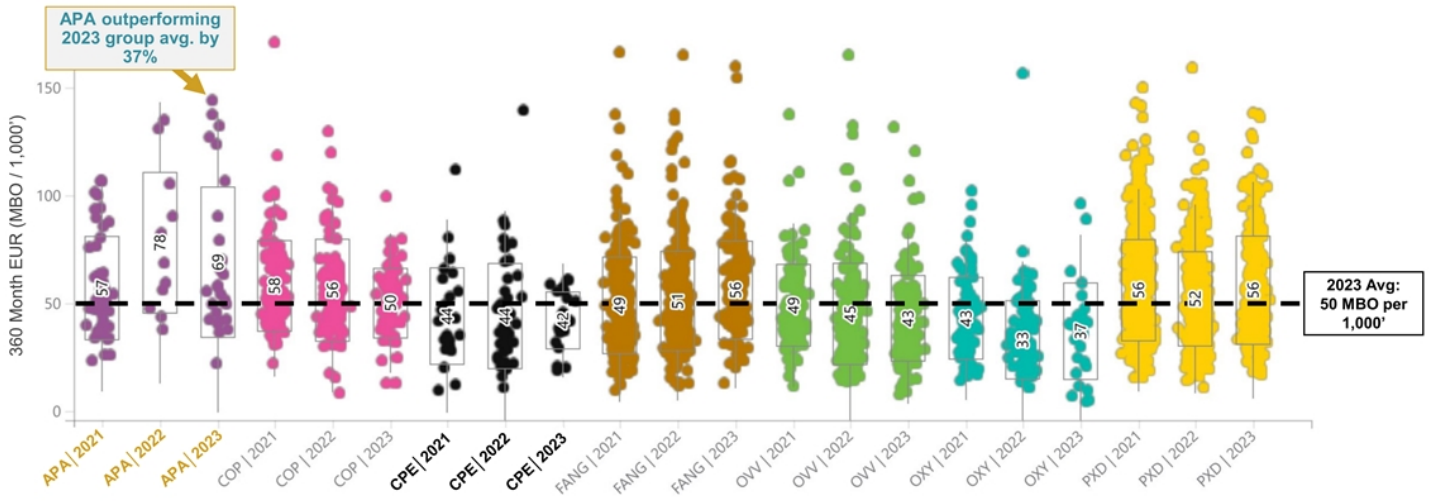
APA's Permian Progression

- APA emerged from the 2015 / 2016 downturn in a rapid testing / learning mode; in 2020 that was interrupted by Covid-related shutdowns
- Post-Covid oil CAGR significantly higher than pre-Covid at roughly half the drilling and completion pace
- 4Q24 production expected to eclipse pre-pandemic levels
- Transformational approach to development has been the key driver to results
 - Well productivity has improved to top-tier
 - NPV per section and per well capital efficiency boosted by wider spacing and larger fracs
 - Drilled feet per day has increased 34% in the Midland and 24% in the Delaware compared to 2018-2020 averages
- APA consistently meets or exceeds U.S. production guidance

Midland Basin Performance

APA is a Leader in Midland Basin Well Productivity

Midland Basin Oil Productivity (Source: Enverus)

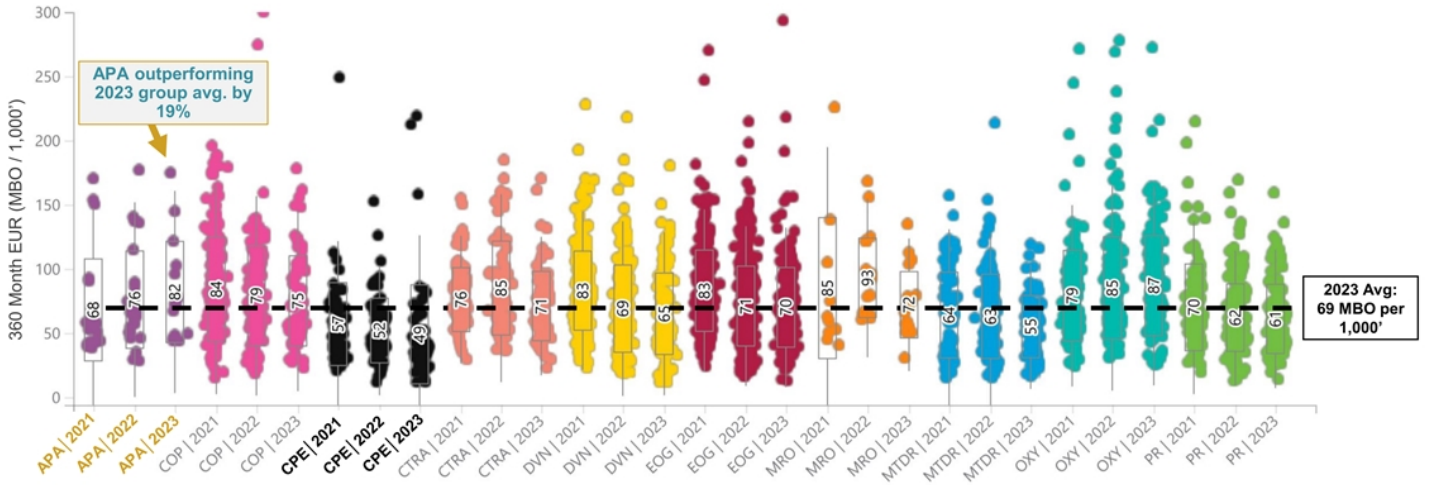


Source: Enverus.

Delaware Basin Performance

APA's Delaware Performance has Improved Significantly on both an Absolute and Relative Basis

Delaware Basin Oil Productivity (Source: Enverus)



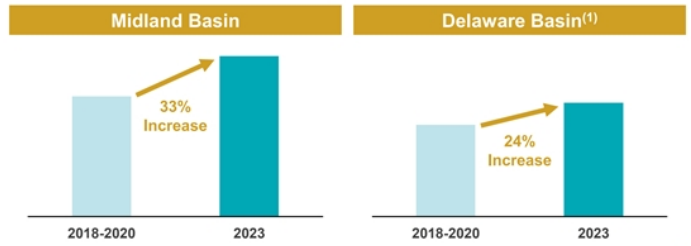
Source: Enverus.

APA Making Impressive Drilling Progress

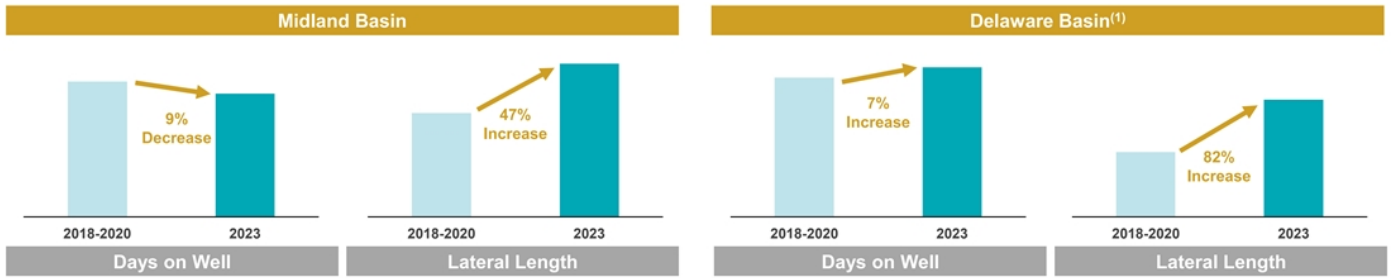
Realizing drilling efficiencies while significantly increasing lateral length:

- Rotary steerable systems materially improving drilling pace
- Drilling both 2- & 3-mile laterals with one-run curve / lateral assemblies
- Materially reducing non-productive rig time
- Optimizing drilling parameters with real time data

Average Feet Drilled per Day



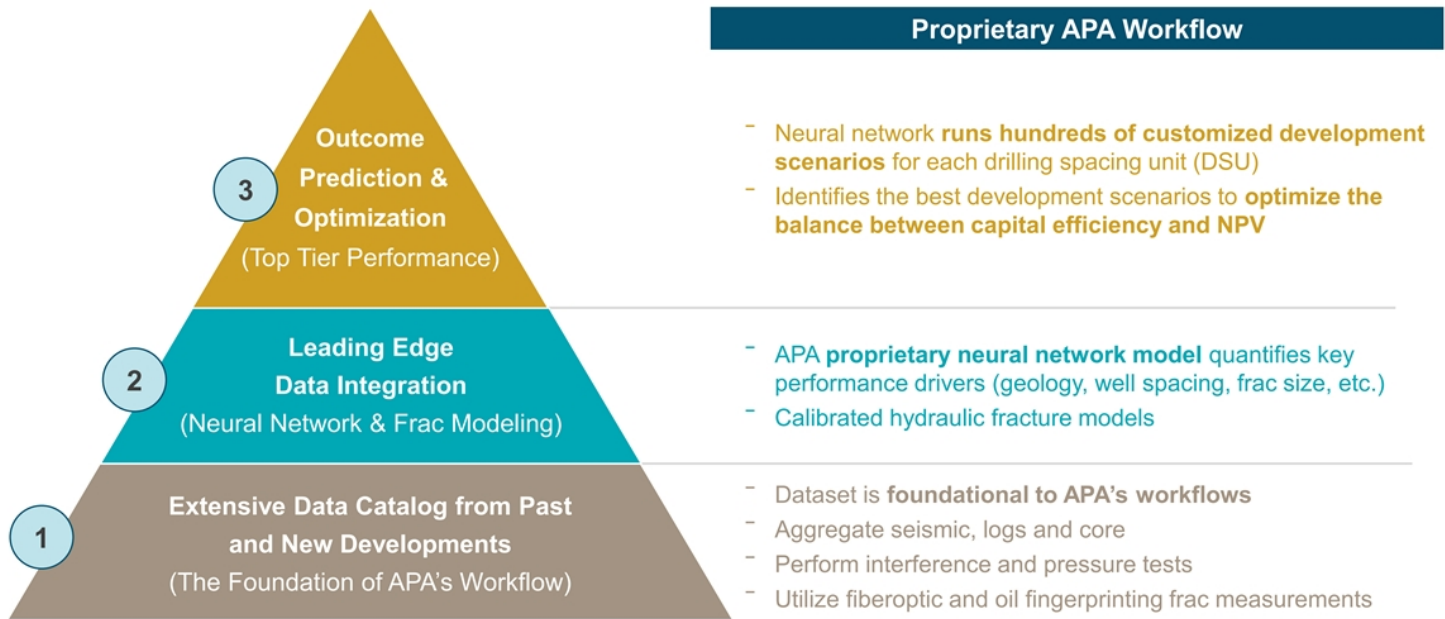
Average Days on Well & Lateral Length



(1) Excludes Alpine High.

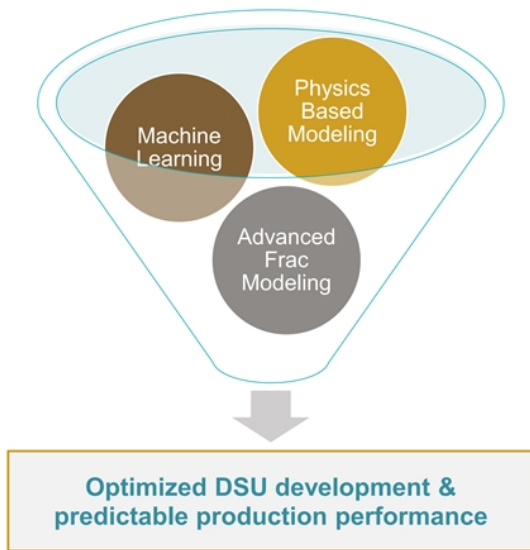
APA's Approach to Unconventional Development

APA's Approach to Unconventional Development



Leading Edge Data Integration

Two Step Process: Physics-Based Modeling / Machine Learning and Advanced Frac Modeling



Step 1: Physics-Based Modeling & Machine Learning Workflow

- APA has an **extensive data catalog** from past and new developments to enable leading edge integration
- APA integrates multifactor physics-based modeling with traditional type curve analysis to **improve production predictability**
- Each APA well has a **unique reservoir model** capable of normalizing productivity with pressure data and cataloged reservoir characteristics
- Neural network utilizes machine learning to **optimize capital efficiency and NPV in future development**

Step 2: Advanced Frac Modeling Workflow

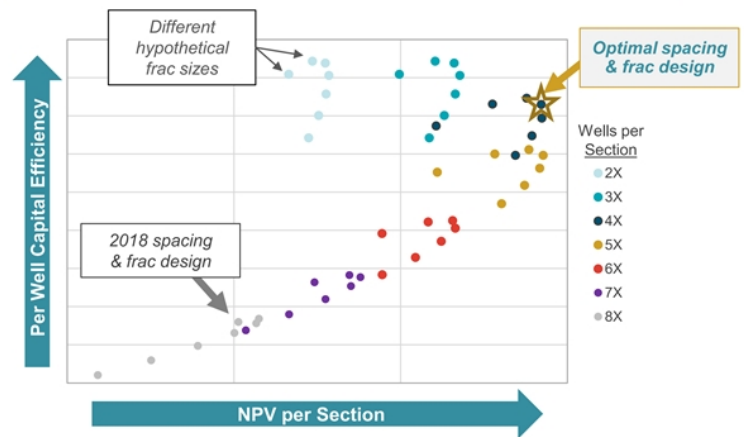
- Starting point is the **high-graded outcomes** from the neural network model
- Each operating area has a **unique integrated frac model** that includes geomechanics & geologic features
 - Enables stage-by-stage frac design **modifications in near real-time**
 - **Minimizes** parent / child interactions
- Calibrated models and the integrated workflow **influence ideal well spacing and frac design** on future developments

Outcome Prediction and Optimization

APA Workflow Used to Optimize Development

- Primary Objective: Identify optimal combination of wells per section and frac size
- Trained neural network generates type curves for any possible scenario, coupled with a tool to estimate capital costs
- Processes **hundreds of possible development outcomes** based on unique multi-variable inputs for each DSU
- Economics optimized for capital efficiency and NPV

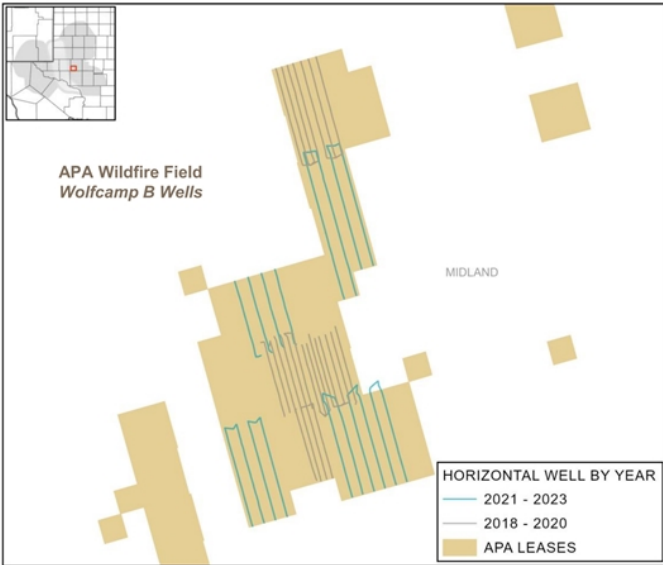
Hypothetical DSU Optimization Output



From 2016 to 2019, APA conducted iterative testing in the field on a well-by-well basis, which was not capitally efficient
Since 2020, APA has leveraged its learnings and neural network to optimize each DSU prior to drilling

APA's Midland County Wolfcamp B Case Study

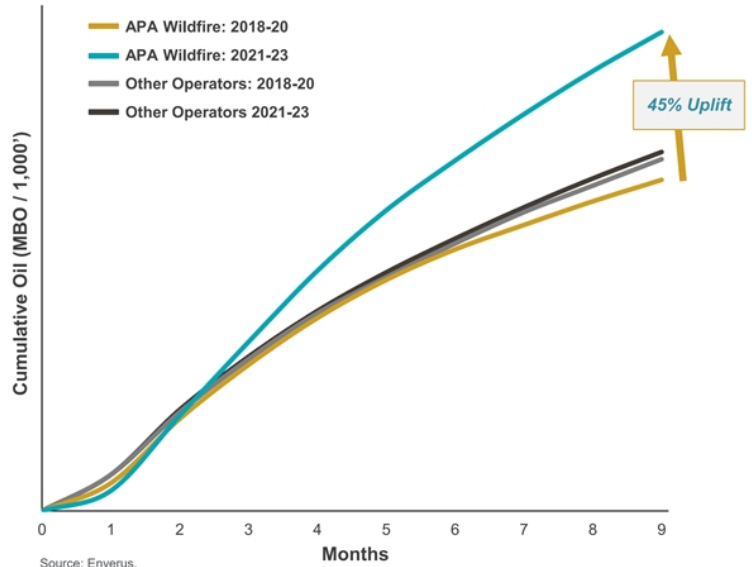
Optimized Development of Wolfcamp B in the Wildfire Field Demonstrates APA's Proprietary Workflow



Wider spacing and larger fracs have improved productivity, capital efficiency and NPV per section

Midland County Wolfcamp B Performance

APA Wildfire vs. All Other Operators, CUM MBO per 1,000'



Source: Enverus.

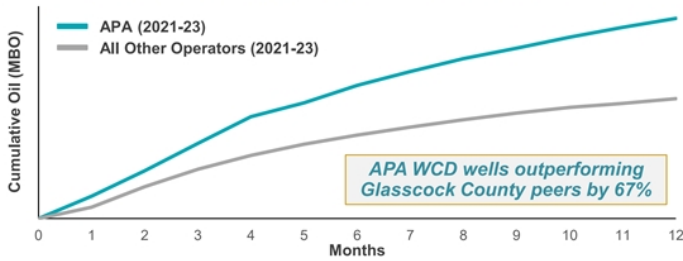
Note: All other operator data reflects peer Midland County, Wolfcamp B wells.

APA's Glasscock County Wolfcamp D Case Study

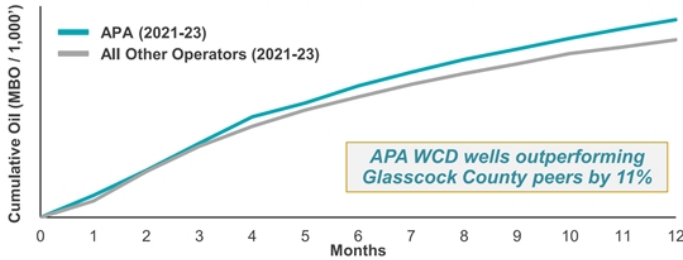
Deploying APA Workflows; Top-Tier Performance in a Zone Previously Unfamiliar to APA Outside the Proven Fairway

Glasscock County Wolfcamp D Performance

APA vs. All Other Operators, CUM MBO per Well



APA vs. All Other Operators, CUM MBO per 1,000'



- APA's early Wolfcamp D wells screen top-tier in an area previously considered outside of the proven fairway
- APA's proprietary workflows enabled it to move up the learning curve quickly avoiding capital inefficiency of field testing
- Indicative of APA's potential to high-grade second tier acreage and emerging landing zones

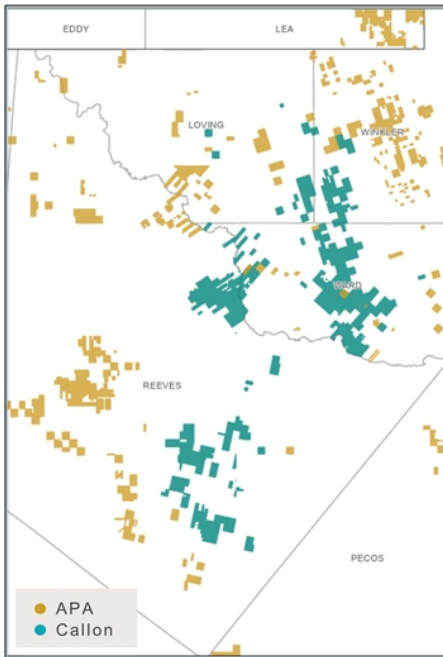
Source: Enverus.
Note: All operator data reflects all Midland Basin Wolfcamp D wells online from 2021-2023.

Callon Acquisition

Substantial Value Creation Opportunity

Strategic Rationale for Texas Delaware Expansion

Combined TX Delaware Position

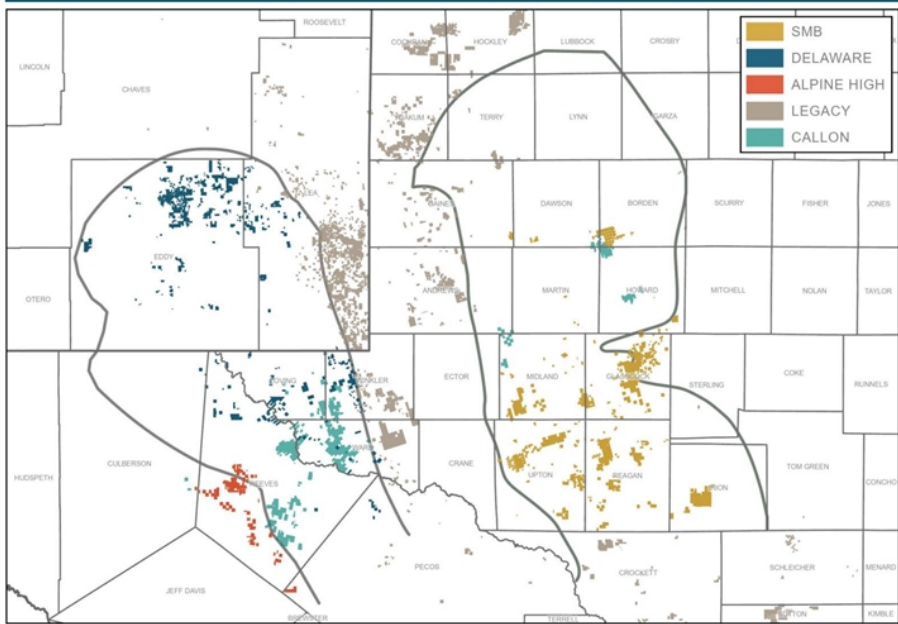


Acquisition of Callon is Complementary to APA Assets & Strategy

- APA has a long history operating in the Texas Delaware
 - Position bolstered with bolt-on acquisition in 2022
- APA's Delaware well productivity has improved significantly over the past three years, driven by APA's unconventional workflows
- While Callon had some early miscues, recent performance is much improved and demonstrates the acreage's potential
- Combination of APA & Callon delivers scale in a basin where APA has proven success
- Value creation opportunities: productivity uplift, capital efficiencies, D&C cost reduction, base production management, midstream / marketing
- Cost Synergies: Overhead, cost of capital, supply chain

Pro Forma Permian Footprint

APA & Callon Pro Forma Permian Acreage



The combination of APA's Midland-focused footprint, with Callon's Delaware-focused footprint results in a balanced acreage position across two of the world's most prolific oil-producing basins

Net Permian Unconventional Acres (000's)		
Asset	APA Standalone	APA Pro Forma Callon
Midland Basin ⁽¹⁾	197	223
Delaware Basin	84	203
Alpine High	41	41
Permian Unconventional	322	467

Note: APA's Legacy position is comprised of ~420,000 net acres
 (1) Excludes ~30,000 net acres in Irion County

Balance and Scale in the Permian

	APA Standalone ⁽¹⁾			APA Pro Forma Callon ⁽¹⁾		
	Net Prod. (MBOE/D)	% Oil	Active Rigs	Net Prod. (MBOE/D)	% Oil	Active Rigs
Midland	93	47%	3	118	50%	4
Delaware ⁽²⁾	49	44%	3	124	51%	7
Mid. / Del. Total	142	46%	6	242	51%	11
Other U.S.	84	22%	--	85	22%	--
Total U.S.⁽²⁾	226	37%	6	327	43%	11

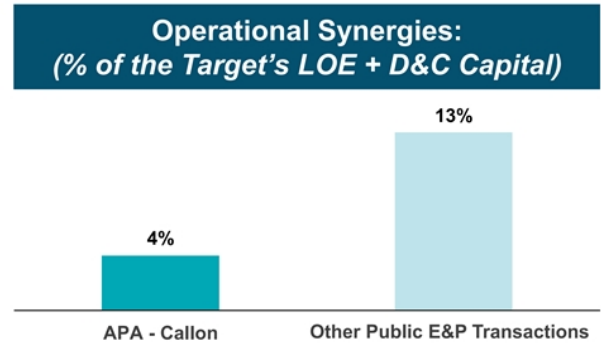
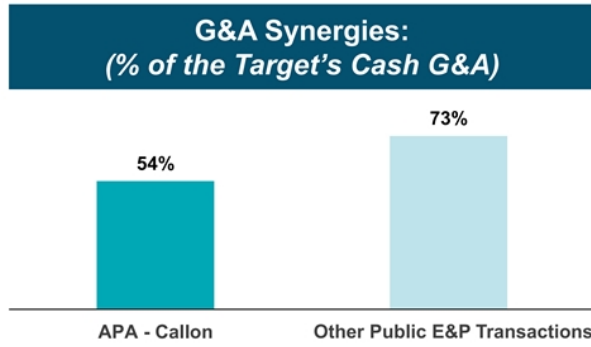
Combination pro-forma results in a balanced and scaled profile across the Midland and Delaware Basins while increasing the % oil of the production stream

(1) Reflects 3Q23 production data.

(2) Other U.S. includes production from: Alpine High, CBP, Eagle Ford, and Gulf of Mexico.

APA / CPE Synergy Assumptions Screen Conservative

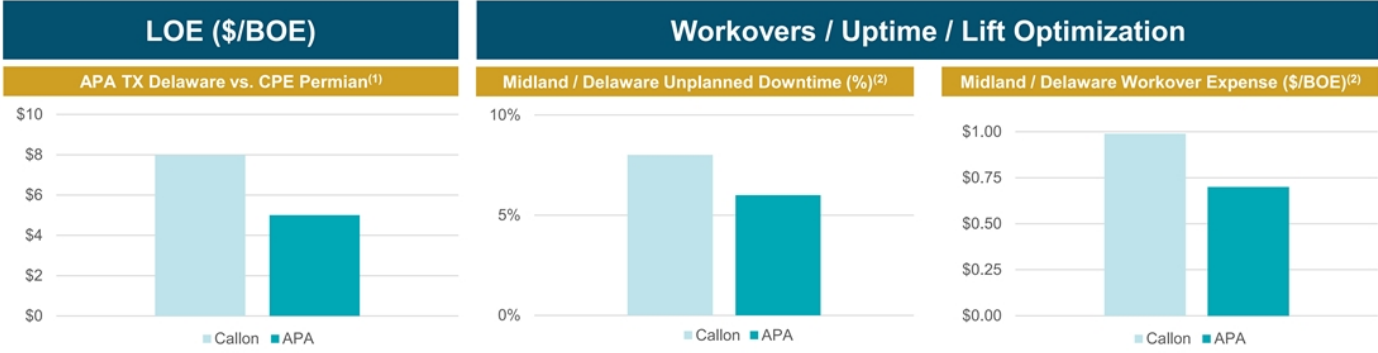
APA will Aggressively Pursue All Sources of Synergy



Significant Potential Upside:

- Ranking of inventory
- Spacing and frac size optimization
- Drilling and completion technologies
- Processing and transportation infrastructure
- Marketing
- Supply chain / service costs savings with operational scale

Realizing Operating Cost Synergies



- Accelerate CPE's LOE reduction initiatives within larger organization
- Supply chain savings on everything from rig and frac contracting to chemical and consumables
- Reduce unplanned downtime and workover costs
- Optimizing lift strategy: ESP vs. gas lift

(1) Excludes Alpine High. Company guidance / projections.
 (2) Data reflects FY23 for APA & YTD through 9/30/23 for CPE.

APA + CPE: Sell Side Analysts See Significant Potential

- **Jefferies:** “We believe the market is over-discounting APA’s capacity to add value to Callon’s acreage that has been historically overcapitalized.”
- **J.P. Morgan:** “The ultimate success of this transaction could reflect ‘self help’ and APA’s ability to improve [Callon’s] productivity consistent with its overall program.”
- **Piper Sandler:** “[Callon’s] operational performance has not tracked favorably compared to APA and Delaware peers, which could imply the greatest synergy, using Callon cash flow to develop better performing assets.”
- **Raymond James:** “APA’s well performance has been meaningfully better than Callon’s; APA management has the opportunity to employ operational efficiencies across Callon’s legacy position.”
- **TD Cowen:** “Callon provides APA with underappreciated inventory depth, though with inferior well productivity (APA first among public operators on recent productivity screen) which perhaps suggest low-hanging fruit for APA to drive synergies even higher.”