# EnerCom The Oil & Gas Conference 2021



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AUGUST 16, 2021





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Certain statements in this presentation contain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 including, without limitation, expectations, beliefs, plans, and objectives regarding anticipated financial and operating results, asset divestitures, estimated reserves, drilling locations, capital expenditures, price estimates, typical well results and well profiles, type curve, and production and operating expense guidance included in this presentation. Any matters that are not historical facts are forward looking and, accordingly, involve estimates, assumptions, risks, and uncertainties, including, without limitation, risks, uncertainties, and other factors discussed in our most recently filed Annual Report on Form 10-K, recently filed Quarterly Reports on Form 10-Q, recently filed Current Reports on Form 8-K available on our website, www.apacorp.com, and in our other public filings and press releases. These forward-looking statements are based on APA Corporation's (APA) current expectations, estimates, and projections about the company, its industry, its management's beliefs, and certain assumptions made by management. No assurance can be given that such expectations, estimates, or projections will prove to have been correct. A number of factors could cause actual results to differ materially from the projections, anticipated results, or other expectations expressed in this presentation, including the company's ability to meet its production targets, successfully manage its capital expenditures and to complete, test, and produce the wells and prospects identified in this presentation, to successfully plan, secure necessary government approvals, finance, build, and operate the necessary infrastructure, and to achieve its production and budget expectations on its projects.

Whenever possible, these "forward-looking statements" are identified by words such as "anticipates," "intends," "plans," "seeks," "believes," "continues," "could," "estimates," "expects," "guidance," "may," "might," "outlook," "possible," "potential," "projects," "prospects," "should," "would," "will," and similar phrases, but the absence of these words does not mean that a statement is not forward-looking. Because such statements involve risks and uncertainties, the company's actual results and performance may differ materially from the results expressed or implied by such forward-looking statements. Given these risks and uncertainties, you are cautioned not to place undue reliance on such forward-looking statements, which speak only as of the date hereof. Unless legally required, we assume no duty to update these statements as of any future date. However, you should review carefully reports and documents that the company files periodically with the Securities and Exchange Commission.

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Certain information may be provided in this presentation that includes financial measurements that are not required by, or presented in accordance with, generally accepted accounting principles (GAAP). These non-GAAP measures should not be considered as alternatives to GAAP measures, such as net income, total debt or net cash provided by operating activities, and may be calculated differently from, and therefore may not be comparable to, similarly titled measures used at other companies. For a reconciliation to the most directly comparable GAAP financial measures, please refer to APA's second quarter 2021 earnings release at www.apacorp.com and "Non-GAAP Reconciliations" of this presentation.

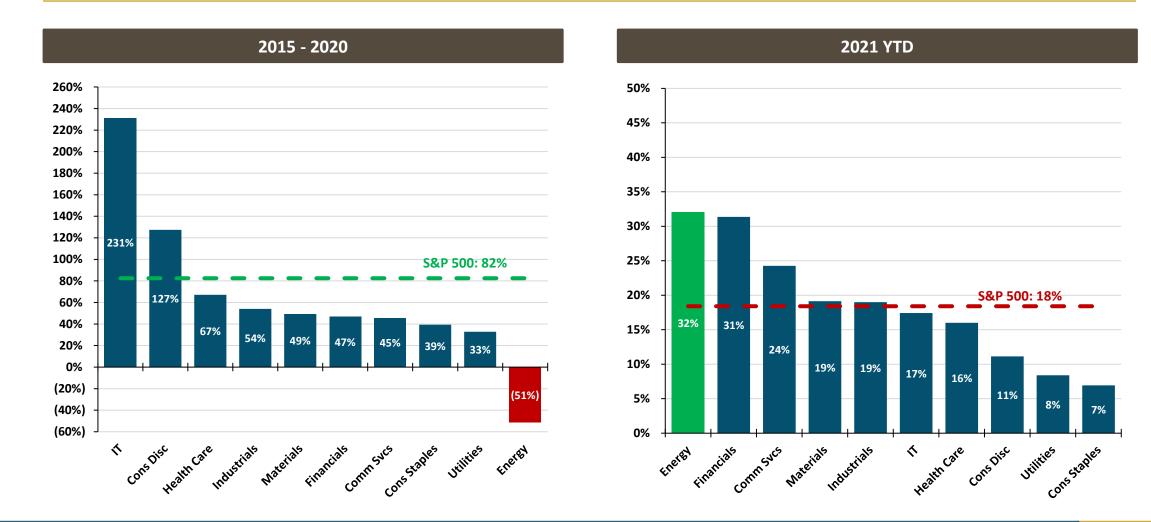
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- Energy Sector Performance
- APA Overview
- Relative Valuation Considerations



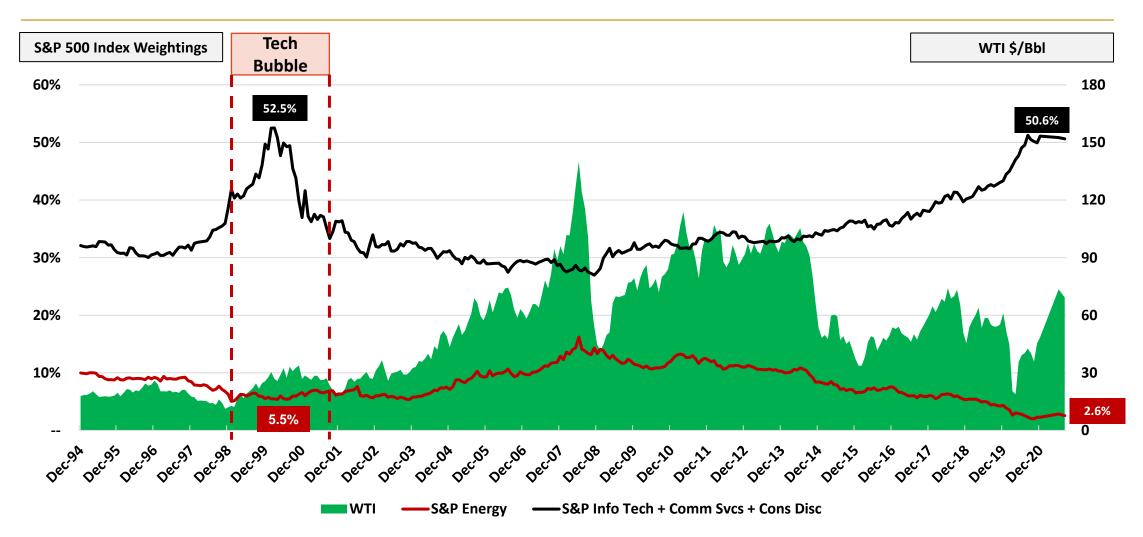
### Energy Sector Underperformance: Turning the Corner?





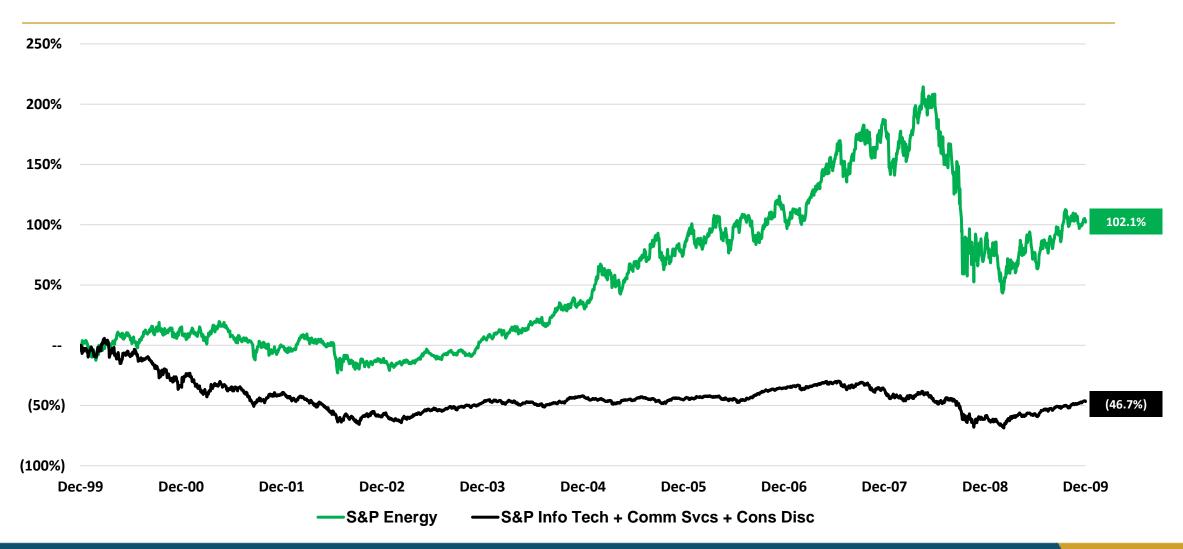
Source: Factset. Note: Data as of 8/11/21.

### Energy Sector: Historically Low Representation in S&P 500



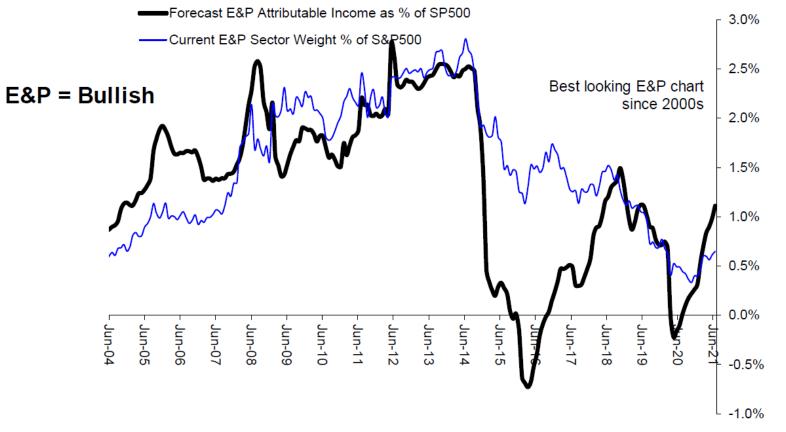


#### Post Tech Bubble: A Decade of Massive Energy Outperformance





#### E&P Sector Punching Above Its Weight Class



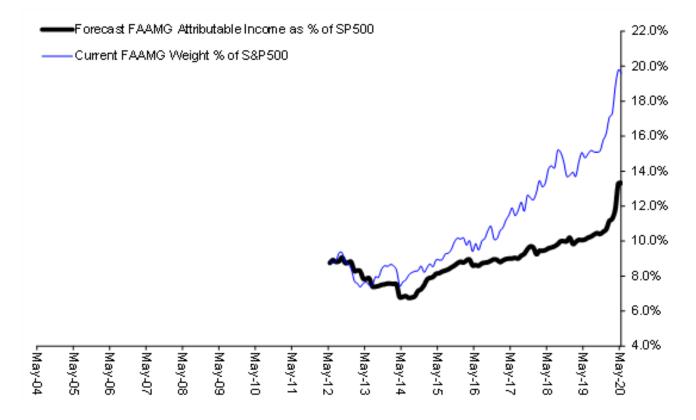
Source: Factset

#### Sankey Research

Sunday Sankey 7/4/2021



#### Big Tech: To Whom Much is Given, Much Should Be Required



Source: Factset, Sankey Research



# **APA Overview**

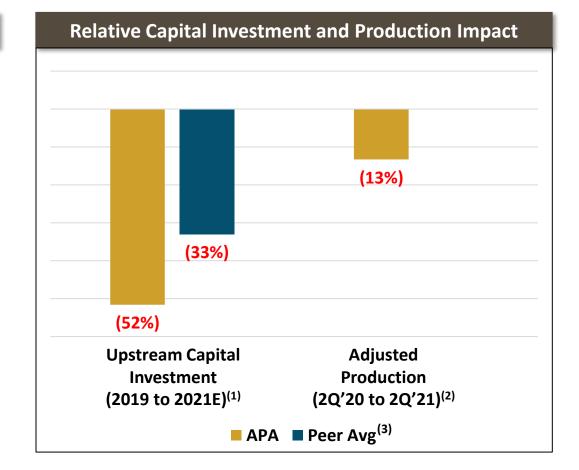
US Egypt North Sea Suriname



### APA's Response to Pandemic-Related Volatility

# Actions Temporarily suspended U.S. drilling and reduced activity in Egypt & North Sea Deepened cost cutting efforts - more than doubled estimated annual savings for 2020 Initiated aggressive measures to protect balance sheet, generated positive FCF in 2020

 Conducted important spacing and interference testing in Permian Basin



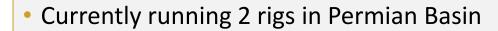


Source: Factset. Financial Statements. Data as of 8/11/21. (1) APA capital investment calculated using 2019 reported upstream capital investment and Factset consensus for 2021. Peer capital investment calculated using 2019 reported capex and Factset consensus for 2021. (2) APA production calculated using reported adjusted production (excludes Egypt minority interest and tax barrels).

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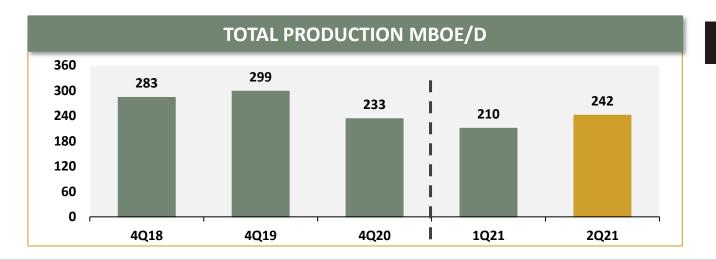
(3) Peer Group: AR, BCEI, CLR, CNX, COG, COP, CVX, DVN, EOG, EQT, FANG, HES, KOS, MGY, MRO, MTDR, MUR, OVV, OXY, PDCE, PXD, RRC, SWN, XEC, XOM

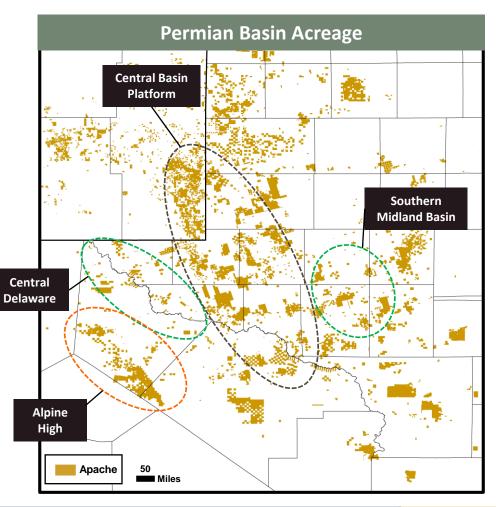
#### **United States**



• Strong performance from 2021 Permian completions

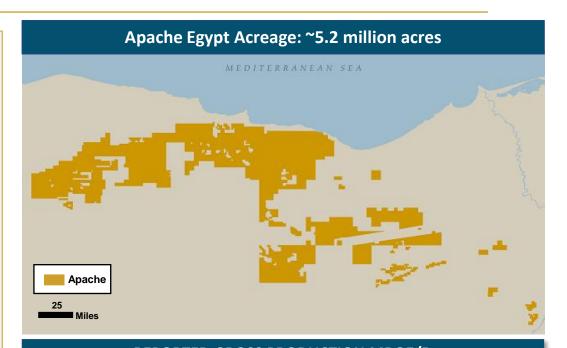
• May add 3<sup>rd</sup> rig in Permian, Alpine High, or Austin Chalk

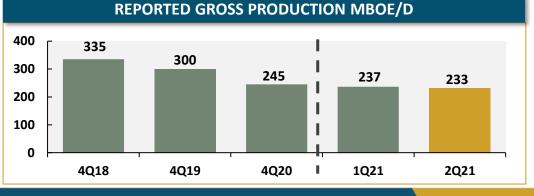






- Country's largest oil producer and acreage holder
- Deep, high-quality inventory
- Running 8 rigs: Gross production to begin trending up in 2H'21
- Egypt PSC modernization<sup>(1)</sup> could enable a return to oil-focused production growth

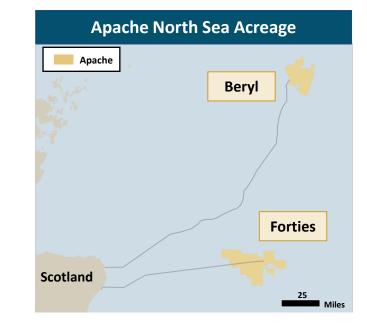


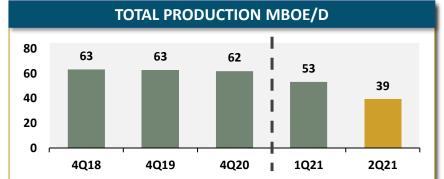




#### North Sea

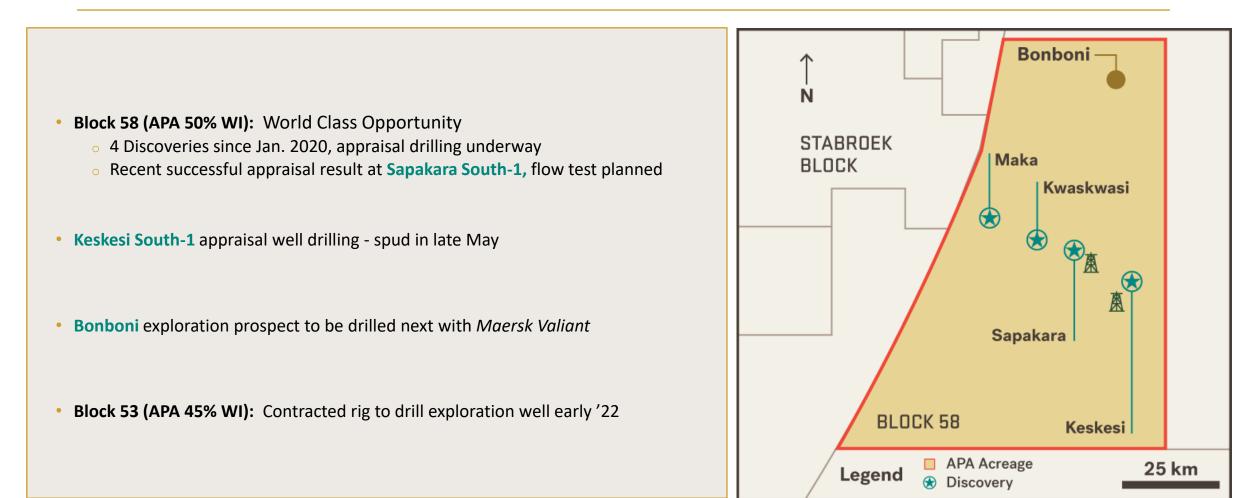
- Maintaining 1 floating rig & 1 platform crew
- Activity set can sustain production in 55 to 60 Mboe/d range for several years
- Planned and unplanned operational downtime impacting 2021 volumes and unit costs
- Anticipate production rebound in 2H'21 and in 2022













#### APA's Free Cash Flow Potential (Ex-Suriname)

#### **APA Estimates Upstream-Only FCF Generation Capacity of \$1.6 - \$1.7 Billion Annually**

#### Key Assumptions:

- \$1.2 billion of annual development capital (up from \$900 million in 2021E)
- Global adjusted production held relatively flat with 4Q'21E levels
- No further investment or future benefit from Suriname (simplifying assumption)
- Oil and gas prices remain flat with 2021 prices (using 1H'21 actuals / 2H'21 strip)
- No free cash flow uplift associated with Egypt modernization (pending)

Under this scenario, APA would generate Upstream FCF equal to its current market cap in approximately 4 ½ years



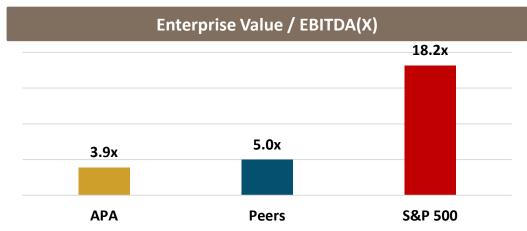
# APA Relative Valuation Considerations

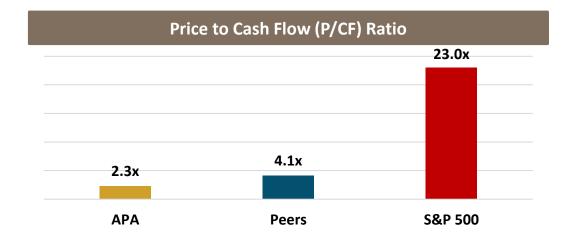


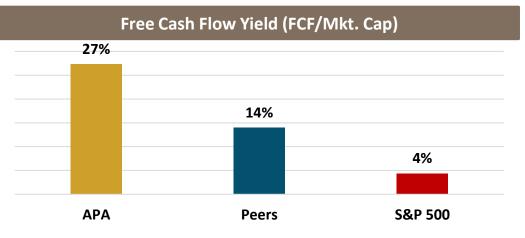


#### 2021 Multiple Comparison







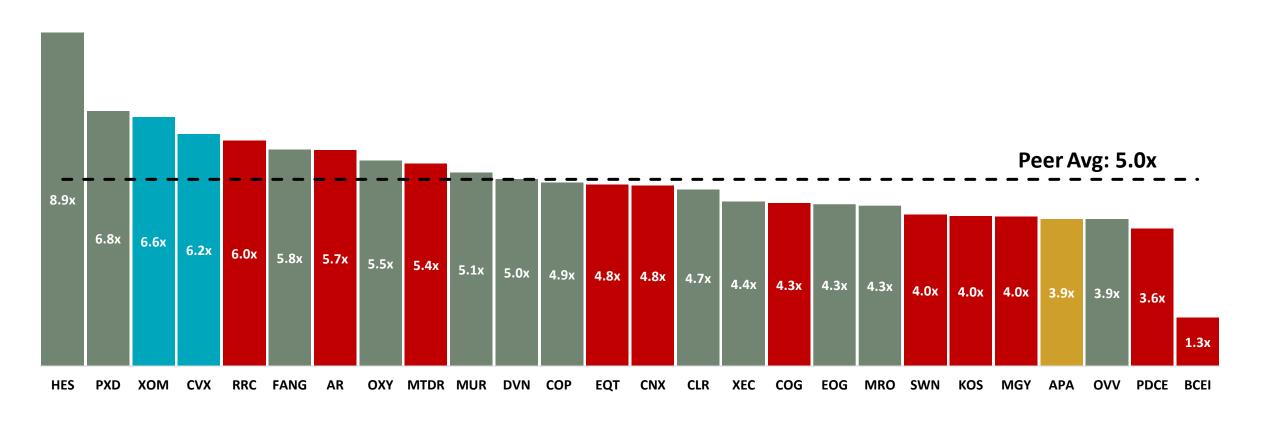




Source: Factset. Data as of 8/11/2021. <u>Peer Group: AR, BCEI, CLR, CNX, COG</u>, COP, CVX, DVN, EOG, EQT, FANG, HES, KOS, MGY, MRO, MTDR, MUR, OVV, OXY, PDCE, PXD, RRC, SWN, XEC, XOM

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#### Enterprise Value / 2021 EBITDAX



**APA Consensus** 

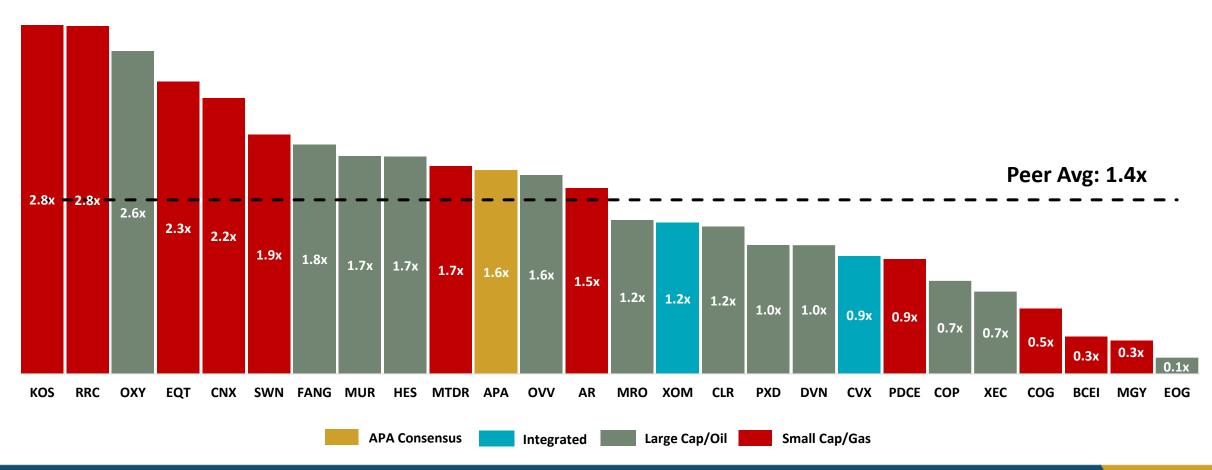
Integrated

Large Cap/Oil

Small Cap/Gas



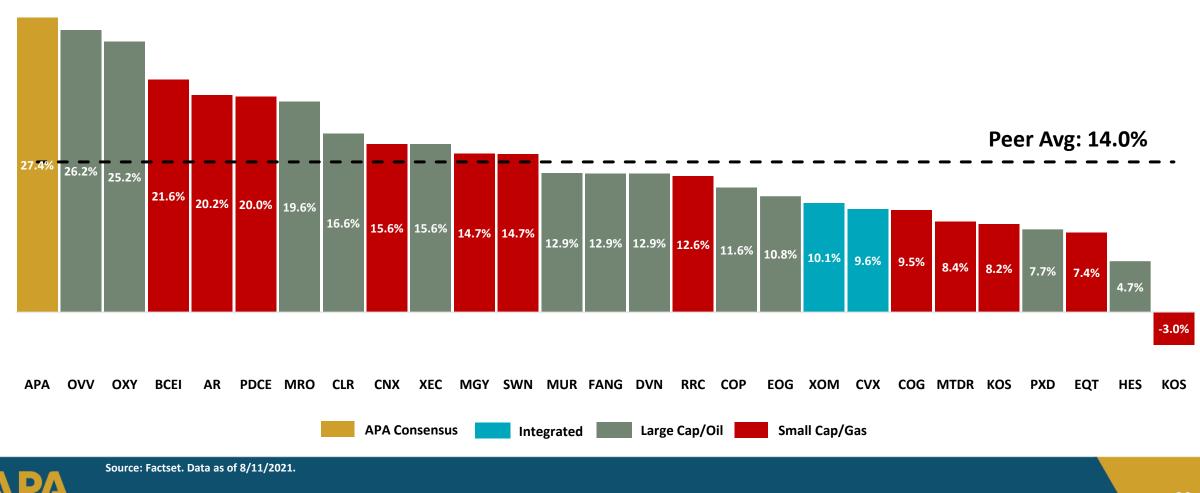
#### Balance Sheet: Net Debt / 2021 EBITDAX



Source: Factset. Financial Statements. Net debt using 2Q 2021 reported data. 2021 EBITDAX estimates as of 8/11/2021.



#### 2021 Consensus Free Cash Flow Yield (Pre-Dividend)

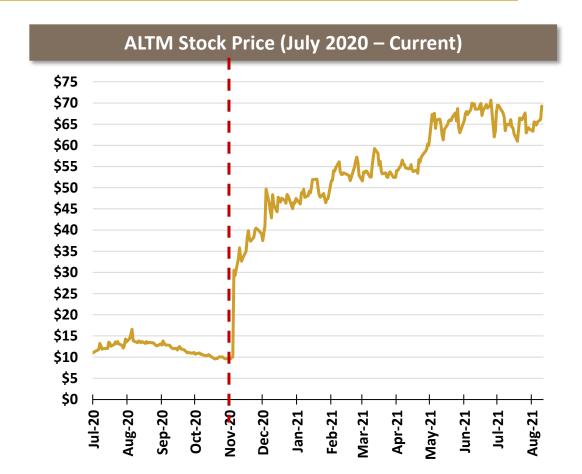


Corporation

#### Changing the Market's Perception of Value: Altus Midstream Example

- In November 2020, ALTM announced its plan to initiate a \$1.50 per/sh quarterly dividend (implied annual yield of ~60%)
- Within 5 months, ALTM stock appreciated by more than 5x
  - Outperformed Alerian MLP index by ~475%
- Just prior to the announcement, ALTM traded at Free Cash Flow (FCF) yield of 86%<sup>(1)</sup>, now at a more reasonable 13% FCF yield<sup>(2)</sup>

#### **Cash Return is King!**



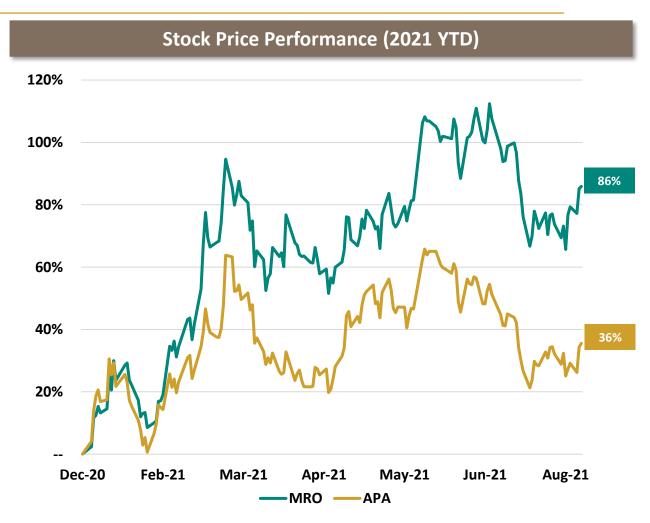


# Thoughts on APA and MRO

	MRO	ΑΡΑ		
2Q'21 Production <sup>(1)</sup>	348 Mboe/d	342 Mboe/d		
2021E Free Cash Flow (\$MM) <sup>(2)</sup>	\$1,913	\$1,993		
Market Cap (\$MM)	\$9,776	\$7,269		
2Q'21 Net Debt (\$MM) <sup>(3)</sup>	\$3,938	\$6,804		
Enterprise Value (\$MM)	\$13,715	\$16,335		
Enterprise Value / 2021E EBITDAX <sup>(4)</sup>	4.3x	3.9x		

- MRO outperformance began following its Feb. '21 disclosure of 5-year Benchmark Maintenance Scenario
- In Aug'21, MRO committed to returning > 40% of CFO to equity investors in \$60/bbl+ environment

More debt reduction and communication around longerterm outlook & cash return are coming from APA





Source: Factset. Financial Statements. Data as of 8/11/2021. (1) Using APA adjusted production (excludes Egypt minority interest and tax barrels). (2) Represents 2021 Free Cash Flow consensus estimate per Factset. (3) Excludes Altus Midstream (ALTM). Refer to the Glossary of Referenced Terms and Non-GAAP Reconciliation.

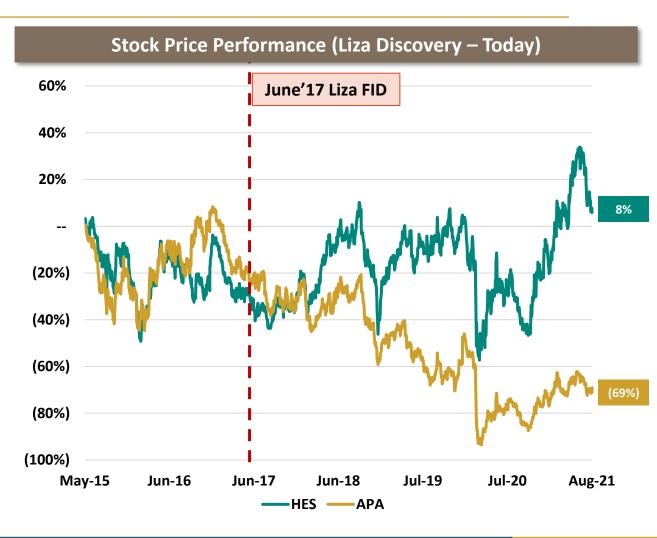
(4) Calculated using 2021 EBITDAX consensus estimate per Factset.

# Thoughts on APA and HES

	HES	APA		
2Q'21 Production <sup>(1)</sup>	328 Mboe/d	342 Mboe/d		
2021E EBITDAX (\$MM) <sup>(2)</sup>	\$3,345	\$4,188		
Market Cap (\$MM)	\$22,538	\$7,269		
2Q'21 Net Debt (\$MM) <sup>(3)</sup>	\$5,793	\$6,804		
Enterprise Value (\$MM)	\$29,646	\$16,335		
Enterprise Value / 2021E EBITDAX <sup>(2)</sup>	8.9x	3.9x		

- HES' first Guyana discovery was in May 2015, nearly 4 ½ years before APA's first discovery in Block 58 Suriname
- HES' equity outperformance began after Liza FID

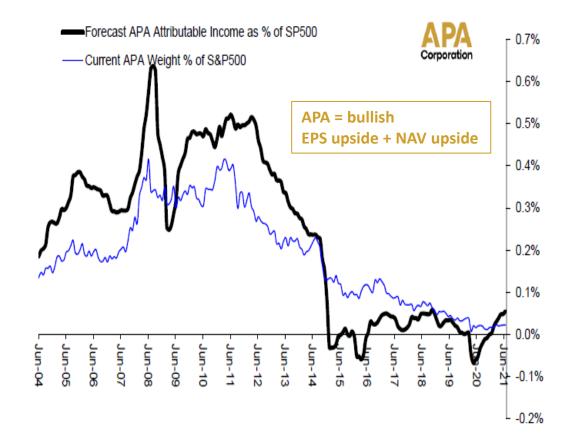
Most analysts believe APA stock price currently reflects little-to-no value for Suriname.





Source: Factset. Financial Statements. Data as of 8/11/2021.
(1) Using APA adjusted production (excludes Egypt minority interest and tax barrels).
(2) Represents 2021 EBITDAX consensus estimate per Factset.
(3) Excludes Altus Midstream (ALTM). Refer to the Glossary of Referenced Terms and Non-GAAP Reconciliation.

#### APA Has Strong Current Earnings + NAV Catalyst in Suriname



**APA** Corporation



- E&P companies are capital disciplined, cheap and committed to returning cash
- APA making excellent progress on debt reduction, plan for cash return to come
- Robust FCF generation and visibility into many years of sustained production, ex-Suriname
- Valuation is among the lowest of its peers, with significant upside catalysts



# Glossary of Referenced Terms & Non-GAAP Reconciliations





### **Glossary of Referenced Terms**

- Upstream Capital Investment: Includes exploration, development, gathering, processing, and transmission capital, capitalized overhead, and settled asset retirement obligations, and excludes capitalized interest, non-cash asset retirement additions and revisions, and Egypt noncontrolling interest, in each case associated with Apache's upstream business.
- Free Cash Flow: Cash flow from operations before changes in operating assets and liabilities (including Egypt minority interest) plus dividends received from Altus (ALTM), minus:
  - Upstream capital investment (including Egypt minority interest)
  - Distributions to noncontrolling interest (Egypt)
  - APA Corp. dividend payments
  - Cash flow impacts of ALTM
- In addition to the terms above, a list of commonly used definitions and abbreviations can be found in Apache Corporation's Form 10-K for the year ended December 31, 2020.



#### **Non – GAAP Reconciliation**

#### **Upstream Capital Investment**

#### **Reconciliation of Costs Incurred to Upstream Capital Investment**

Management believes the presentation of upstream capital investments is useful for investors to assess Apache's expenditures related to our upstream capital activity. We define capital investments as costs incurred for oil and gas activities, adjusted to exclude asset retirement obligation revisions and liabilities incurred, capitalized interest, and certain exploration expenses, while including amounts paid during the period for abandonment and decommissioning expenditures. Upstream capital expenditures attributable to a one-third noncontrolling interest in Egypt are also excluded. Management believes this provides a more accurate reflection of Apache's cash expenditures related to upstream capital activity and is consistent with how we plan our capital budget.

	For the Year Ended December 31,					
		2019				
Costs incurred in oil and gas property:						
Acquisitions						
Proved	\$	7	\$	8		
Unproved		4		57		
Exploration and development		1,200		2,464		
Total Costs incurred in oil and gas property	\$	1,211	\$	2,529		
Reconciliation of Costs incurred to Upstream capital investment:						
Total Costs incurred in oil and gas property	\$	1,211	\$	2,529		
Asset retirement obligations settled vs. incurred - oil and gas property		(5)		153		
Capitalized interest		-		(32)		
Exploration seismic and administration costs		(63)		(129)		
Less noncontrolling interest - Egypt		(155)		(155)		
Total Upstream capital investment	\$	988	\$	2,366		



(\$ in millions)

#### **Non – GAAP Reconciliation**

#### Net Debt

#### **Reconciliation of Debt to Net Debt**

Net debt, or outstanding debt obligations less cash and cash equivalents, is a non-GAAP financial measure. Management uses net debt as a measure of the Company's outstanding debt obligations that would not be readily satisfied by its cash and cash equivalents on hand. The Altus Midstream LP credit facility is unsecured and is not guaranteed by the Company or any of its other subsidiaries.

			December 31, 2020									
	APA Altus APA Upstream Midstream Consolidated		Altus		APA		APA		Altus Midstream			APA
			olidated	Ups	tream	Consolidated						
Current debt - Apache	\$	215	\$	-	\$	215	\$	2	\$	-	\$	2
Long-term debt - Apache		7,763		-		7,763		8,146		-		8,146
Long-term debt - Altus		-		657		657		-		624		624
Total debt		7,978		657		8,635		8,148		624		8,772
Cash and cash equivalents		1,174		75		1,249		238		24		262
Net debt	\$	6,804	\$	582	\$	7,386	\$	7,910	\$	600	\$	8,510

(\$ in millions)



#### **Non – GAAP Reconciliation**

#### Cash Flow Before Changes in Operating Assets & Liabilities and Free Cash Flow

Reconciliation of Net Cash Provided by Operating Activities to Cash Flows from Operations before Changes in Operating Assets and Liabilities and Free Cash Flow

Cash flows from operations before changes in operating assets and liabilities and free cash flow are non-GAAP financial measures. APA uses these measures internally and provides this information because management believes it is useful in evaluating the company's ability to generate cash to internally fund exploration and development activities, fund dividend programs, and service debt, as well as to compare our results from period to period. We believe these measures are also used by research analysts and investors to value and compare oil and gas exploration and production companies and are frequently included in published research reports when providing investment recommendations. Cash flows from operations before changes in operating assets and liabilities and free cash flow are additional measures of liquidity but are not measures of financial performance under GAAP and should not be considered as an alternative to cash flows from operating, investing, or financing activities. Additionally, this presentation of free cash flow may not be comparable to similar measures presented by other companies in our industry. (\$ in millions)

	Fo	or the Qua June	arter l e 30,	Ended	For the Six Month June 30,			
	2	021	2020		2021		2	020
Net cash provided by operating activities	\$	969	\$	84	\$	1,640	\$	586
Changes in operating assets and liabilities		(212)		66		(37)		87
Cash flows from operations before changes in operating assets and liabilities	\$	757	\$	150	\$	1,603	\$	673
Adjustments to free cash flow:								
Altus Midstream cash flows from operations before changes in operating assets and liabilities		(56)		(32)		(95)		(76)
Upstream capital investment including noncontrolling interest - Egypt		(294)		(256)		(569)		(747)
Distributions to Sinopec noncontrolling interest		(20)		(8)		(60)		(40)
Dividends paid to APA common stockholders		(10)		(10)		(19)		(104)
Upstream free cash flow	\$	377	\$	(156)	\$	860	\$	(294)
Dividends received from Altus Midstream		19		-		38		-
Free cash flow	\$	396	\$	(156)	\$	898	\$	(294)

